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MEMORANDUM FOR: Director of Personnel

THROUGH:

Director of Security

Assistant Deputy Director for Intelligence

SUBJECT:

Recruitment Handout

- 1. This memorandum outlines a proposal for providing additional information concerning economic research in the Agency to recruitment lead sources, and to applicants for employment in the Office of Economic Research.
- 2. The current attitude toward the Agency at many colleges and universities throughout the country has required considerable reorientation in our recruitment efforts. Recruitment of economists, which are still in short supply, must be handled more discreetly and in many instances indirectly through sympathetic lead sources. Off-campus recruiting is becoming necessary in an increasing number of areas. Particularly within the last year or so, many of the academic lead sources have requested more information on what an economist might be expected to do with the Agency. To date, we have used the previously approved CER recruitment poster (Tab A) for this purpose.
- 3. We believe that substantial benefits would accrue to this Office and the Agency if a somewhat broader description of work as an economic research analyst in this Office could be made svailable than is now included in the OER recruitment poster. The description of our work could be used not only by lead sources in promoting interest in Agency employment among their students, but also by Office of Personnel and OER recruiters. We believe that a printed hand-out such as that attached as Tab B would be of definite assistance in our recruitment activities.
- 4. It is recommended that you approve, or arrange for the approval of a handout such as that attached as Tab B for use in connection with the recruitment of economists for this Office.

EDWARD L. ALLEN Director Recommic Research

Attachment:

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